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Hawken—entrepreneur and bestselling author—wrote *Growing a Business* for those who set out to make their dream a reality. He knows what he's talking about; he is his own best example of success.

**Growing a Business:  
Hawken, Paul:**

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natural foods.

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**Growing a Business  
by Paul Hawken,  
Paperback | Barnes  
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What Hawken does better than other business books is focus on the core values that make a start-up work,



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not business theory but caring about what you do, building the business by offering value to people and believing in what you do.

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### **Growing a Business by Paul Hawken (1988, Trade Paperback ...**

I started my business

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in 1988 and no advice I received was as valuable as Paul Hawken's. He helps you to see a business from 10,000 feet as well as from just inches below the surface: in your heart, where ultimately your business must succeed.

## **Growing a Business book by Paul Hawken**

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**Business:**

**legacynarrative.com**

Down To Business: Paul  
Hawken On Reshaping  
The Economy. April  
2002 N The Sun 5

Speaking to a room full  
of civic and business  
leaders at ... Did you  
approach “growing a  
business” as a way of  
changing the system,  
or as a creative act?

Hawken: My move into  
business was entirely  
accidental.

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**Down To Business:  
Paul Hawken On  
Reshaping The  
Economy**

Paul authors articles, op-eds, and peer-reviewed papers, and has written eight books including five national bestsellers: *The Next Economy* (Ballantine 1983), *Growing a Business* (Simon & Schuster 1987), and *The Ecology of Commerce* (HarperCollins 1993)

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Blessed Unrest (Viking, 2007), and Drawdown, The Most Comprehensive Plan Ever Proposed to Reverse Global Warming (Penguin).

**Biography — Paul Hawken**

Growing a Business became the basis of a 17-part PBS series, which Hawken hosted and produced. The program, which explored the

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challenges and pitfalls of starting and operating socially responsible companies, appeared on television in 115 countries and reached more than 100 million people.

#### **Paul Hawken - Wikipedia**

Paul Hawken is an environmental entrepreneur, author, and civil rights activist. He has written four national best-sellers,



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including the Ecology  
of Commerce, Natural  
Capitalism, Growing a  
...

**Sadhguru and Paul  
Hawken Talk  
Socially Conscious  
Business (5/13/13)**

A well written and  
informative book that  
provides a very high  
level view of what it  
takes to grow a  
business. This book  
falls short of providing  
the concrete tools

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necessary to actually grow a business.

**Growing a Business  
(Audiobook) by Paul  
Hawken |  
Audible.com**

Paul Hawken is an author and activist. He has founded successful, ecologically-conscious businesses, and consulted with heads of state and CEOs on economic development, industrial ecology, and

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environmental policy.

**Paul Hawken |  
Penguin Random  
House**

Paul Hawken — entrepreneur and best-selling author — wrote *Growing a Business* for those who set out to make their dream a reality. He knows what he's talking about; he is his own best example of success. In the early 1970's, while he was still in his

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twenties, he founded Erewhon, the largest distributor of natural foods.

## **Growing a Business - Paul Hawken | ABC of Success**

Paul Hawken -- entrepreneur and best-selling author -- wrote Growing a Business for those who set out to make their dream a reality. He knows what he's talking about; he is his own best

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**Growing a Business -**  
**AbeBooks - Hawken**

...

Q“Big Vision, Small  
Business” Four Keys to

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Success Without  
Growing Big," Jamie S.  
Walters. Koehler  
Publishers, 2002

Q "Growing a  
Business," Paul  
Hawken. Simon &  
Schuster, 1998

Resources What are  
your motivators? Q  
Interest, passion,  
creativity Q Control,  
power, independence  
Q Lifestyle, life balance  
Q Income Q  
Recognition Q  
Challenge

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#### **About this guide**

Growing a Business |  
He started his career  
with almost nothing  
but his own  
imagination - and ever  
since he's been  
challenging  
conventional wisdom.  
In this extraordinary  
audio program Paul  
Hawken demonstrates  
that the answers to  
small business  
problems today cannot  
be solved by college



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degrees, training or money - but only by you. Listen in as Paul Hawken explores: THE IDEA: If people snicker at ...

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Paul Hawken**

Paul Hawken is an environmentalist, entrepreneur, and author. His books include Growing a Business, The Magic of Findhorn, The Next

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Economy, and Seven  
Tomorrows,  
coauthored with James  
Ogilvy and Peter  
Schwartz. Read more.

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